## NDWS Board of Director's Meeting Monday, October 24, 2016 ~ Rosebud Visitor's Center/NDWS Office

Those in attendance at the NDWS Board Meeting were as follows: Bill Carblom, Beth Didier, Dana Didier, Jim Nelson, Pete Paulson, Doug Muske, Matt Kvien, Tim Ost, Dawn Riley, Whitney Vogel, Lisa Yokom.

Beth called the meeting to order.

**Review of Minutes:** The minutes from the September 12<sup>th</sup> meeting were reviewed and a motion was made by Tim to accept the minutes as written. The motion was seconded by Doug; motion carried.

## Finical Report:

- A. Dawn says there isn't much, Balance at the end of December is better than before compared to how it was done in 5 years and continues to grow. This year netted \$26,000, no expenses should be any higher.
- B. Usually in September, we never have everything in, sponsorships come in October. So far we are right on track. All utilities, supplies, building maintenance expenses, etc. need to be approved financially however. Motion was made by Doug to approve the financials Matt seconded them, motion carried.
- C. Dennis K has not received his check yet, called and left messages have not heard back from him yet. \$950 check, but gave Angie a price first, then Lisa was told a different amount. Beth wanted to just keep the High School rodeo involved, Rochelle usually gives us a figure, but it wasn't right. Dawn will talk to him when he calls back

.NSC "Cattlemen's Ball" Event: Pete says there is a meeting coming in November for the tickets to be sold, checking in to see if all are sold or not. North Star Classic bills need to be paid from raffles ticket profit. If they sell 280 tickets they will make \$5,000 to \$7,000.

Tim said that the ads are running now on the radio, Pete asked who was at the dinner show. Tim and Dawn talked about the a Capella group Blend. If they sell 300 tickets for the dinner show they will be ok, Dawn talked to the Eagles they can't get certified Angus but can get certified Hereford. Pete said that would be okay. Dawn will check on the pricing. Dawn mentioned about the contract for DV Auctions and was wondering about the price, Dawn will talk with Logan.

<u>Winter Show Raffle</u>: Dawn will talk to Brad, as she needs to know about what to put on the raffle tickets. Doug says we have a gator (per Brad). Brad will call Dawn Tuesday.

**North Dakota Fair Association Conference:** Dawn needs to know who if anyone is going to the Minot Fair Association conference coming up. Dawn is going and Tim is going Thursday and Friday.

**Board Member Term Expirations:** Beth Didier, Jim Nelson, Doug Muske, and Brad McKay's terms expire this year and will receive a letter. Pete Paulson is up in 2018. Nick Holm, Dana Didier, and Matt Kvien are up in 2017. All letters need to be back by the annual meeting. Beth, Jim, and Doug all signed the letters and gave them back. Dawn will get Brad his letter to him.

## **Committee Reports:**

- A. *Rodeo Queen:* Dawn congratulated our queen Cassidy Rasmussen for winning Miss Rodeo North Dakota. The position Director/coordinator is still open, and Beth said LaDonna Anderson will do it. Beth wants to let her, but Matt was unsure. Dawn wants to be sure that Kayla will not be doing things for the pageant. Beth carried a motion. Motions carried, LaDonna Anderson will be the director/coordinator.
- B. Arena/Grounds: Dawn says that 2 new cement slabs (on each side of main entrance for the new heating system), are poured. The total for the heating system will be \$164,000 as previously discussed. There will be two smaller units in the barn to control one side or both, a follow up with Josh about the loan 1% for 10 years

with a flex pace. Dawn mentioned a fundraiser in January to help with the cost. Bill offered a \$10,000 sponsorship to the heating company, which then lowered our cost some. Kelly quotes \$8,000. George Opatz is willing to do a flat roof outside where the two buildings meet, its will be \$3,000, booth space for 1 year, and 12 year warranty. Will hopefully be done my NSC.

- C. Blairveiw would like to be at the show for the whole 8 days in the main building. Cannot be in the south building due to the kids weekend. Blairview would need 10 spots in the main building. Dawn is still looking for a food vendor, maybe a coffee vendor. The board told Dawn about the new guy at Duttons.
- D. Concert/Karaoke: Tim says we can't get together with an act, people just demand more money. Beth asked what the deadline is Tim said we have about 1 week. Frankie Ballard got brought up again. It was thrown around that maybe we should just focus on beer sales more then that act itself. Dawn doesn't want to go backwards and keep getting old groups. Doug said most people will go to listen to older groups rather than newer stuff. Tim says we will lose the youth anyway with Miranda Lambert's concert the same night as ours. Doug says we will not have a mystery round for karaoke. Pete mentioned that Paul Leier should do the music. Doug then said he's looking for a judge, maybe Sarah Hansen? Tim mentioned Zinke?
- E. *Crop Show:* The meeting was 2 weeks ago, Dawn and Lisa went to it. Dawn mentioned that the crop show committee, or Joel Ransom, is wondering if the show is still viable. Everyone on the board agreed that if they didn't want to have the show anymore that was up to the crop show committee.
- F. Finance- we did not go into the line of credit. Dawn will get all the information to Josh at Bank Forward for the new heating system.
- G. Horses: Midwest show went great, they did not use all the stalls that were set up, but they will pay for everything they used. One of the competitors asked if there will be new stalls. Dana said we do need new fronts on some stalls behind the hay room. We did not get any more grant money from the city.
- H. Labor: Noah asked for a raise if he ends up doing more he may or can get one.
- I. *Livestoc*k: Pete said he is waiting on the president from Dakota Plains to get back to him about more sponsorship.
- J. Rodeo: Matt said to go with Howard again, if we want to do 2 ranch rodeos we can, Jim says let's keep it going, he has approval to do slack on Friday- we will set up for the rodeo the night before. Also Kevin said there should be 64 panels up at the barn altogether, 32 are his, that Winter Show could buy from him. There are (16) 21-footers and (16) 24-footers for \$400 a piece, totaling \$12,000. As of 8/9/16, only 60 panels are up there Dawn said. But moving along she said we can't buy them until after the show in March. Committee asked what could we do, or could we give him anything right now for them, Dawn will look into it. Hippology is now moving to another time and day, it will be in the morning with the crop show at the Eagles during the Winter Show. Recognition of the Ruttledge Kane honoree is being done at the Eagles.
- K. SEB; Home-Play-Getaway & Ag Challenge: Dawn said that the Ag Chamber committee dropped off their list for the Ag challenge speakers, Stacy Lilja will get names in. She will help lines up speakers (we prefer educational, not selling a product). Pete and Whitney mentioned that Flight Pros might be good to have, they are a business that sells drones, which are "in" right now. Also there is a dairy farm in Hebron that has panels for sale- but to make sure they are not free-standing ones, as they are not allowed and we don't want that kind. Dawn then mentioned that we are currently working on the Kids Getaway still.
- L. *Hall of Fame:* Tim says nothing yet on this, still getting in applications. Kevin asked if we did anything for the people who come to the Show every year. Pete said we have before and we can again if we want to, but nothing more was discussed at this time about it.
- M. *Sponsorship:* CHS grant review committee denied \$5,000 in a letter. Pete said to send a letter to Mark Whitney at Farmers Union or Marcy at Open Door. North Star sponsorship is good. Have Kayla email Whitney about the Holiday Showcase info. At the North Star Classic, 50-75 of people will come up to go to this meeting with Brian Zimprich, if they choose to have it up at the barn this year.
- N. Timeless Traditions: Nothing to discuss on this matter.

Other: Matt was wondering if we could let people come in to ride horse and do roping one night a week. He could have Shawn Hanson (a roper) come in. Matt said he would volunteer to work if that was the case. Jim and Dawn both said that it is an insurance liability issue. Jim and Tim thought it could be something to look into, maybe check on lighting also, to replace lights would be around \$1500/piece. Beth said she personally would like to see the barn being used more often. Dawn said in order for that to even be a possibility, Shawn (or whomever would be coming in) would have to have a million dollar insurance policy, and show proof of certificate of liability of 1,000,000 policy. It could be rented out for \$100/hour or \$1500/day. This could be considered.

Dawn then started the discussion on our insurance policy. She got a new quote from Hoss Insurance, a company out of Kansas, which is \$2100 cheaper than what we have now with Dakota Insurance (who has also stopped sponsoring us). Also this new insurance policy would cover 5,000,000 in general, which covers more than our current one. Dawn will be meeting with Mike Lentz (Dakota Insurance) to do a review as to see what all our current one does cover.

"Good of the Order": Per Tim, the John Hurlimann story is not dead yet. Ag Country might be willing to give us grant money to update the facilities, \$3 million the first year and \$1 million every year after that at different times of the year. Per Matt, Can we have a night a week, where kids can go ride around for like \$25 per rider, just open-riding. Insurance is what is holding us up though. Per Bill, Malach said they will make a new crow's nest if we find an engineer and also put their (Malach) name up in the barn like a sponsor all year around. As for "The Wall', Jim hasn't talked to his brother yet, but will find out.

With nothing further to discuss, Beth adjourned the meeting.

Respectfully Submitted by: Lisa Yokom Administrative Assistant